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HOUSE OF REPRESENTATIVES

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The bill was read for the first time and referred to the Committee on Health Care and Human Services Policy and Oversight

1.1 A bill for an act
1.2 relating to human services; establishing a single dental administrator to
1.3 administer dental services for the recipients of the state health care programs;
1.4 amending Minnesota Statutes 2008, sections 13.461, subdivision 23; 256B.69,
1.5 subdivision 6; proposing coding for new law in Minnesota Statutes, chapter
1.6 256B; repealing Minnesota Statutes 2008, sections 256B.037; 256B.69,
1.7 subdivision 6c.

1.8 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:

1.9 Section 1. Minnesota Statutes 2008, section 13.461, subdivision 23, is amended to read:

1.10 Subd. 23. **Medical assistance dental plans.** Access to welfare data by dental
1.11 plans contracted to provide services under the medical assistance program is governed
1.12 by section ~~256B.037~~ 256B.0375.

1.13 Sec. 2. **[256B.0375] PROVISION OF DENTAL SERVICES.**

1.14 Subdivision 1. **Single dental administrator.** Effective January 1, 2010, the
1.15 commissioner shall either implement a fee-for-service system for the delivery of dental
1.16 services or contract with a single entity to administer the delivery of dental services to
1.17 medical assistance, general assistance medical care, and MinnesotaCare recipients. If
1.18 the commissioner decides to contract with a single entity to administer these services, a
1.19 request for proposal must be developed by September 1, 2009. The request for proposal
1.20 must include:

1.21 (1) the capacity to establish a statewide dental referral system or regional centers
1.22 to identify available dentists and dental clinics and to schedule appointments with an
1.23 appropriate dentist or clinic;

2.1 (2) the use of collaborative practice dental hygienists to provide assessment,
2.2 prevention, and education to state health care program recipients and to provide triage and
2.3 referrals for children as necessary;

2.4 (3) ways to encourage private practice dentists to treat more public program patients,
2.5 including the flexibility to determine the number and type of patients they agree to serve;

2.6 (4) the capacity to establish and implement dental homes for patients with chronic
2.7 dental disease that would include the coordination of care with other health care
2.8 professionals;

2.9 (5) establishing an advisory committee of participating dentists from both community
2.10 clinics and private settings to assist in the development and maintenance of the program;

2.11 (6) the use of electronic claims processing with uniform claims forms; and

2.12 (7) identifying the administrative costs in implementing the program as the sole
2.13 dental administrator.

2.14 Subd. 2. **Appeals.** All recipients of dental services under this section have the right
2.15 to appeal to the commissioner under section 256.045.

2.16 Subd. 3. **Information required by commissioner.** A contractor shall submit
2.17 encounter-specific information as required by the commissioner, including, but not limited
2.18 to, information required for assessing client satisfaction, quality of care, and cost and
2.19 utilization of services. Participating providers must provide the commissioner access to
2.20 recipient dental records to monitor compliance with this section.

2.21 Subd. 4. **Other contracts permitted.** Nothing in this section prohibits the
2.22 commissioner from contracting with an organization for comprehensive health services,
2.23 excluding dental services, under section 256B.031; 256B.035; 256B.69; 256D.03,
2.24 subdivision 4; or 256L.12.

2.25 Subd. 5. **Recipient costs.** A contractor and its participating providers or
2.26 nonparticipating providers who provide emergency services or services authorized by the
2.27 contractor shall not charge recipients for any costs for covered services.

2.28 Subd. 6. **Financial accountability.** A contractor is accountable to the commissioner
2.29 for the fiscal management of covered dental care services. The state of Minnesota and
2.30 recipients shall be held harmless for the payment of obligations incurred by the contractor
2.31 if the contractor or a participating provider becomes insolvent and the department has
2.32 made the payments due to the contractor or participating provider under the contract.

2.33 Subd. 7. **Quality improvement.** The contractor shall permit the commissioner or
2.34 the commissioner's agents to evaluate the quality, appropriateness, and timeliness of
2.35 covered dental care services through inspections, site visits, and review of dental records.

3.1 Subd. 8. **Third-party liability.** To the extent required under section 62A.046 and
3.2 Minnesota Rules, part 9506.0080, the contractor shall coordinate benefits for or recover
3.3 the cost of dental care services provided recipients who have other dental care coverage.
3.4 Coordination of benefits includes the contractor paying applicable co-payments or
3.5 deductibles on behalf of a recipient.

3.6 Subd. 9. **Data privacy.** The contract between the commissioner and the contractor
3.7 must specify that the contractor is an agent of the welfare system and shall have access
3.8 to welfare data on recipients to the extent necessary to carry out the contractor's
3.9 responsibilities under the contract. The contractor shall comply with chapter 13, the
3.10 Minnesota Government Data Practices Act.

3.11 Sec. 3. Minnesota Statutes 2008, section 256B.69, subdivision 6, is amended to read:

3.12 Subd. 6. **Service delivery.** (a) Except as provided in paragraph (c), each
3.13 demonstration provider shall be responsible for the health care coordination for eligible
3.14 individuals. Demonstration providers:

3.15 (1) shall authorize and arrange for the provision of all needed health services
3.16 including but not limited to the full range of services listed in sections 256B.02,
3.17 subdivision 8, and 256B.0625 in order to ensure appropriate health care is delivered to
3.18 enrollees. Notwithstanding section 256B.0621, demonstration providers that provide
3.19 nursing home and community-based services under this section shall provide relocation
3.20 service coordination to enrolled persons age 65 and over;

3.21 (2) shall accept the prospective, per capita payment from the commissioner in return
3.22 for the provision of comprehensive and coordinated health care services for eligible
3.23 individuals enrolled in the program;

3.24 (3) may contract with other health care and social service practitioners to provide
3.25 services to enrollees; and

3.26 (4) shall institute recipient grievance procedures according to the method established
3.27 by the project, utilizing applicable requirements of chapter 62D. Disputes not resolved
3.28 through this process shall be appealable to the commissioner as provided in subdivision 11.

3.29 (b) Demonstration providers must comply with the standards for claims settlement
3.30 under section 72A.201, subdivisions 4, 5, 7, and 8, when contracting with other health
3.31 care and social service practitioners to provide services to enrollees. A demonstration
3.32 provider must pay a clean claim, as defined in Code of Federal Regulations, title 42,
3.33 section 447.45(b), within 30 business days of the date of acceptance of the claim.

3.34 (c) A demonstration provider shall not authorize or arrange dental services listed
3.35 under section 256B.0625; 256D.03, subdivision 4; or 256L.03 as part of the comprehensive

4.1 health care services that are required to be provided by the demonstration provider under
4.2 this section. Dental services shall be provided according to section 256B.0375.

4.3 Sec. 4. **REPEALER.**

4.4 Minnesota Statutes 2008, sections 256B.037; and 256B.69, subdivision 6c, are
4.5 repealed.

256B.037 PROSPECTIVE PAYMENT OF DENTAL SERVICES.

Subdivision 1. **Contract for dental services.** The commissioner may conduct a demonstration project to contract, on a prospective per capita payment basis, with an organization or organizations licensed under chapter 62C, 62D, or 62N for the provision of all dental care services beginning July 1, 1994, under the medical assistance, general assistance medical care, and MinnesotaCare programs, or when necessary waivers are granted by the secretary of health and human services, whichever occurs later. The commissioner shall identify a geographic area or areas, including both urban and rural areas, where access to dental services has been inadequate, in which to conduct demonstration projects. The commissioner shall seek any federal waivers or approvals necessary to implement this section from the secretary of health and human services.

The commissioner may exclude from participation in the demonstration project any or all groups currently excluded from participation in the prepaid medical assistance program under section 256B.69. Except for persons excluded from participation in the demonstration project, all persons who have been determined eligible for medical assistance, general assistance medical care and, if applicable, MinnesotaCare and reside in the designated geographic areas are required to enroll in a dental plan to receive their dental care services. Except for emergency services or out-of-plan services authorized by the dental plan, recipients must receive their dental services from dental care providers who are part of the dental plan provider network.

The commissioner shall select either multiple dental plans or a single dental plan in a designated area. A dental plan under contract with the department must serve both medical assistance recipients and general assistance medical care recipients in a designated geographic area and may serve MinnesotaCare recipients. The commissioner may limit the number of dental plans with which the department contracts within a designated geographic area, taking into consideration the number of recipients within the designated geographic area; the number of potential dental plan contractors; the size of the provider network offered by dental plans; the dental care services offered by a dental plan; qualifications of dental plan personnel; accessibility of services to recipients; dental plan assurances of recipient confidentiality; dental plan marketing and enrollment activities; dental plan compliance with this section; dental plan performance under other contracts with the department to serve medical assistance, general assistance medical care, or MinnesotaCare recipients; or any other factors necessary to provide the most economical care consistent with high standards of dental care.

For purposes of this section, "dental plan" means an organization licensed under chapter 62C, 62D, or 62N that contracts with the department to provide covered dental care services to recipients on a prepaid capitation basis. "Emergency services" has the meaning given in section 256B.0625, subdivision 4. "Multiple dental plan area" means a designated area in which more than one dental plan is offered. "Participating provider" means a dentist or dental clinic who is employed by or under contract with a dental plan to provide dental care services to recipients. "Single dental plan area" means a designated area in which only one dental plan is available.

Subd. 1a. **Multiple dental plan areas.** After the department has executed contracts with dental plans to provide covered dental care services in a multiple dental plan area, the department shall:

- (1) inform applicants and recipients, in writing, of available dental plans, when written notice of dental plan selection must be submitted to the department, and when dental plan participation begins;
- (2) assign to a dental plan recipients who fail to notify the department in writing of their dental plan choice; and
- (3) notify recipients, in writing, of their assigned dental plan before the effective date of the recipient's dental plan participation.

Subd. 1b. **Single dental plan areas.** After the department has executed a contract with a dental plan to provide covered dental care services as the sole dental plan in a geographic area, the provisions in paragraphs (a) to (c) apply.

(a) The department shall assure that applicants and recipients are informed, in writing, of participating providers in the dental plan and when dental plan participation begins.

(b) The dental plan may require the recipient to select a specific dentist or dental clinic and may assign to a specific dentist or dental clinic recipients who fail to notify the dental plan of their selection.

(c) The dental plan shall notify recipients in writing of their assigned providers before the effective date of dental plan participation.

Subd. 1c. **Dental choice.** (a) In multiple dental plan areas, recipients may change dental plans once within the first year the recipient participates in a dental plan. After the first

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year of dental plan participation, recipients may change dental plans during the annual 30-day open enrollment period.

(b) In single dental plan areas, recipients may change their specific dentist or clinic at least once during the first year of dental plan participation. After the first year of dental plan participation, recipients may change their specific dentist or clinic at least once annually. The dental plan shall notify recipients of this change option.

(c) If a dental plan's contract with the department is terminated for any reason, recipients in that dental plan shall select a new dental plan and may change dental plans or a specific dentist or clinic within the first 60 days of participation in the second dental plan.

(d) Recipients may change dental plans or a specific dentist or clinic at any time as follows:

(1) in multiple dental plan areas, if the travel time from the recipient's residence to a general practice dentist is over 30 minutes, the recipient may change dental plans;

(2) in single dental plan areas, if the travel time from the recipient's residence to the recipient's specific dentist or clinic is over 30 minutes, the recipient may change providers; or

(3) if the recipient's dental plan or specific dentist or clinic was incorrectly designated due to department or dental plan error.

(e) Requests for change under this subdivision must be submitted to the department or dental plan in writing. The department or dental plan shall notify recipients whether the request is approved or denied within 30 days after receipt of the written request.

Subd. 2. Establishment of prepayment rates. The commissioner shall consult with an independent actuary to establish prepayment rates, but shall retain final authority over the methodology used to establish the rates. The prepayment rates shall not result in payments that exceed the per capita expenditures that would have been made for dental services by the programs under a fee-for-service reimbursement system. The package of dental benefits provided to individuals under this subdivision shall not be less than the package of benefits provided under the medical assistance fee-for-service reimbursement system for dental services.

Subd. 3. Appeals. All recipients of services under this section have the right to appeal to the commissioner under section 256.045. A recipient participating in a dental plan may utilize the dental plan's internal complaint procedure but is not required to exhaust the internal complaint procedure before appealing to the commissioner. The appeal rights and procedures in Minnesota Rules, part 9500.1463, apply to recipients who enroll in dental plans.

Subd. 4. Information required by commissioner. A contractor shall submit encounter-specific information as required by the commissioner, including, but not limited to, information required for assessing client satisfaction, quality of care, and cost and utilization of services. Dental plans and participating providers must provide the commissioner access to recipient dental records to monitor compliance with the requirements of this section.

Subd. 5. Other contracts permitted. Nothing in this section prohibits the commissioner from contracting with an organization for comprehensive health services, including dental services, under section 256B.031, 256B.035, 256B.69, or 256D.03, subdivision 4, paragraph (c).

Subd. 6. Recipient costs. A dental plan and its participating providers or nonparticipating providers who provide emergency services or services authorized by the dental plan shall not charge recipients for any costs for covered services.

Subd. 7. Financial accountability. A dental plan is accountable to the commissioner for the fiscal management of covered dental care services. The state of Minnesota and recipients shall be held harmless for the payment of obligations incurred by a dental plan if the dental plan or a participating provider becomes insolvent and the department has made the payments due to the dental plan under the contract.

Subd. 8. Quality improvement. A dental plan shall have an internal quality improvement system. A dental plan shall permit the commissioner or the commissioner's agents to evaluate the quality, appropriateness, and timeliness of covered dental care services through inspections, site visits, and review of dental records.

Subd. 9. Third-party liability. To the extent required under section 62A.046 and Minnesota Rules, part 9506.0080, a dental plan shall coordinate benefits for or recover the cost of dental care services provided recipients who have other dental care coverage. Coordination of benefits includes the dental plan paying applicable co-payments or deductibles on behalf of a recipient.

Subd. 10. Financial capacity. A dental plan shall demonstrate that its financial risk capacity is acceptable to its participating providers; except, an organization licensed as a health maintenance organization under chapter 62D, a nonprofit health service plan under chapter 62C, or a community integrated service network under chapter 62N, is not required to demonstrate financial risk capacity beyond the requirements in those chapters for licensure or a certificate of authority.

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Subd. 11. **Data privacy.** The contract between the commissioner and the dental plan must specify that the dental plan is an agent of the welfare system and shall have access to welfare data on recipients to the extent necessary to carry out the dental plan's responsibilities under the contract. The dental plan shall comply with chapter 13, the Minnesota Government Data Practices Act.

256B.69 PREPAYMENT DEMONSTRATION PROJECT.

Subd. 6c. **Dental services demonstration project.** The commissioner shall establish a dental services demonstration project in Crow Wing, Todd, Morrison, Wadena, and Cass Counties for provision of dental services to medical assistance, general assistance medical care, and MinnesotaCare recipients. The commissioner may contract on a prospective per capita payment basis for these dental services with an organization licensed under chapter 62C, 62D, or 62N in accordance with section 256B.037 or may establish and administer a fee-for-service system for the reimbursement of dental services.