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# State of Minnesota

# HOUSE OF REPRESENTATIVES

A bill for an act

NINETY-SECOND SESSION

H. F. No. 3559

02/17/2022

1.1

Authored by Masin
The bill was read for the first time and referred to the Committee on State Government Finance and Elections

1.2	relating to cosmetology; modifying practitioner licensing requirements; modifying
1.3	salon licensure requirements and continuing education requirements; amending
1.4	Minnesota Statutes 2020, sections 155A.23, subdivisions 5a, 8, 9, 11, 18, 20, by
1.5	adding subdivisions; 155A.25, subdivisions 1a, 3; 155A.27, subdivisions 1, 2, 6,
1.6	9; 155A.271; 155A.275, subdivision 2; 155A.29, subdivision 1; 155A.31;
1.7	Minnesota Statutes 2021 Supplement, section 155A.23, subdivision 16; repealing
1.8	Minnesota Rules, parts 2105.0360, subpart 6, item D; 2105.0390, item D;
1.9	2105.0410, subparts 2, items C, D, 3, item F.
1.10	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:
1.11	Section 1. Minnesota Statutes 2020, section 155A.23, subdivision 5a, is amended to read:
1.12	Subd. 5a. <b>Individual license.</b> "Individual license" means a license described in section
1.13	155A.25, subdivision subdivisions 1a, paragraph (b), elause clauses (1) to (3); and 3.
1.14	San 2 Minnesote Statutes 2020 section 155 A 22 cultivision 8 is amonded to made
1.14	Sec. 2. Minnesota Statutes 2020, section 155A.23, subdivision 8, is amended to read:
1.15	Subd. 8. Manager. A "manager" is any person who is a cosmetologist, esthetician,
1.16	advanced practice esthetician, nail technician practitioner, or eyelash technician practitioner,
1.17	and who has a manager license or manager endorsement and provides any services under
1.18	that license, as defined in subdivision 3.
1.19	Sec. 3. Minnesota Statutes 2020, section 155A.23, subdivision 9, is amended to read:
1.20	Subd. 9. <b>Salon.</b> A "salon" is an area, room, or rooms employed to offer that functions
1.21	primarily by offering and providing any licensed personal services for compensation, as
1.22	defined in subdivision 3 by practitioners as defined in section 155A.27, subdivision 1.

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"Salon" Salon does not include the home of a customer, but the board may adopt health and 2.1 infection control rules governing practice in the homes of customers. 2.2 Sec. 4. Minnesota Statutes 2020, section 155A.23, is amended by adding a subdivision to 2.3 read: 2.4 Subd. 9a. Salon franchisor. A "salon franchisor" is a company that grants rights to a 2.5 third party to conduct business as a salon under the franchisor's marks. A salon franchisor 2.6 owns the overall rights and trademarks of the company and allows its franchisees to use 2.7 these rights and trademarks to do business. 2.8 Sec. 5. Minnesota Statutes 2020, section 155A.23, subdivision 11, is amended to read: 2.9 Subd. 11. Instructor. An "instructor" is any person employed by a school to prepare 2.10 and present the theoretical and practical education of cosmetology to persons who seek to 2.11 practice cosmetology. An instructor must maintain an active operator or manager's license 2.12 endorsement in the area in which the instructor holds an instructor's license endorsement. 2.13 Sec. 6. Minnesota Statutes 2021 Supplement, section 155A.23, subdivision 16, is amended 2.14 to read: 2.15 Subd. 16. School manager. A "school manager" is a salon manager who has a school 2.16 2.17 manager license or endorsement. A school manager must maintain an active salon manager's license or endorsement. 2.18 Sec. 7. Minnesota Statutes 2020, section 155A.23, subdivision 18, is amended to read: 2.19 Subd. 18. **Practitioner.** A "practitioner" is any person who is licensed or has an 2.20 endorsement on the person's license in the practice of cosmetology, esthiology, advance 2.21 practice esthiology, nail technology services, or eyelash technology services. 2.22 Sec. 8. Minnesota Statutes 2020, section 155A.23, subdivision 20, is amended to read: 2.23 Subd. 20. Makeup services. "Makeup services" is the application of a cosmetic to 2.24 enhance the face or skin, including powder, foundation, rouge, eyeshadow, eyeliner, mascara, 2.25 and lipstick. Makeup services includes the application of makeup applied using an airbrush. 2.26 Makeup services does not include the application of permanent makeup, eyelash extensions, 2.27

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tattooing, or facial services.

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Sec. 9. Minnesota Statutes 2020, section 155A.23, is amended by adding a subdivision to 3.1 read: 3.2 Subd. 21. Professional association. A "professional association" is a member-based 3.3 nonprofit corporation organized under chapter 317A that: (1) is managed by an annually 3.4 elected board of directors composed of its membership; and (2) brings together individuals 3.5 with a common interest in cosmetology. 3.6 Sec. 10. Minnesota Statutes 2020, section 155A.25, subdivision 1a, is amended to read: 3.7 Subd. 1a. Schedule. (a) The schedule for fees and penalties is as provided in this 3.8 subdivision. 3.9 (b) Three-year license fees are as follows: 3.10 (1) \$195 initial practitioner, license as a cosmetologist; initial practitioner license as an 3.11 individual esthetician, advanced practice esthetician, nail technician, or eyelash technician; 3.12 3.13 initial license as a salon or school manager; or initial instructor license, divided as follows: (i) \$155 for each initial license; and 3.14 3.15 (ii) \$40 for each initial license application fee; (2) \$115 for renewal of the initial practitioner or manager license, regardless of possessing 3.16 any other additional individual licenses, divided as follows: 3.17 (i) \$100 for each renewal a renewed license with a single endorsement; and 3.18 3.19 (ii) \$15 for each a renewal application fee; and (iii) subject to imposing any applicable endorsement fee in clause (3) for each additional 3.20 active license held; 3.21 (3) \$145 renewal of manager or instructor license, divided as follows: 3.22 (i) \$130 for each renewal license; and 3.23 (ii) \$15 for each renewal application fee; 3.24 (3) \$25 endorsement fee added to the renewed license for each additional active individual 3.25 license type held and printed as an endorsement on the renewed license. An endorsement 3.26 3.27 shall replace all additional active individual licenses held by the licensee and the expiration dates of those additional active individual licenses. A manager endorsement must include 3.28 a practitioner endorsement. An endorsement is available in the following categories: 3.29 (i) cosmetologist; 3.30

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4.1	(ii) esthetician;
4.2	(iii) advanced practice esthetician;
4.3	(iv) nail technician;
4.4	(v) eyelash technician;
4.5	(vi) salon manager;
4.6	(vii) school manager; and
4.7	(viii) instructor;
4.8	(4) \$350 initial salon license, divided as follows:
4.9	(i) \$250 for each initial license; and that includes declared salon service offerings with
4.10	the following endorsement categories printed on the license as applicable:
4.11	(A) cosmetology;
4.12	(B) esthetics;
4.13	(C) advanced practice esthetics;
4.14	(D) nail services;
4.15	(E) eyelash services;
4.16	(F) exempted services; and
4.17	(ii) \$100 for each initial license application fee;
4.18	(5) \$225 renewal of salon license, divided as follows:
4.19	(i) \$175 for each renewal; and
4.20	(ii) \$50 for each renewal application fee; and
4.21	(iii) no additional fee for declared service offerings listed in clause (4) and printed on
4.22	the license as endorsement categories;
4.23	(6) \$4,000 initial school license, divided as follows:
4.24	(i) \$3,000 for each initial license; and
4.25	(ii) \$1,000 for each initial license application fee; and
4.26	(7) \$2,500 renewal of school license, divided as follows:
4.27	(i) \$2,000 for each renewal a renewed license; and
4.28	(ii) \$500 for each renewal application fee.

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5.1	(c) Penalties may be assessed in amounts up to the following:
5.2	(1) reinspection fee, \$150;
5.3	(2) manager and owner with expired practitioner found on inspection, \$150 each;
5.4	(3) expired practitioner or instructor found on inspection, \$200;
5.5	(4) expired salon found on inspection, \$500;
5.6	(5) expired school found on inspection, \$1,000;
5.7	(6) failure to display current license, \$100;
5.8	(7) failure to dispose of single-use equipment, implements, or materials as provided
5.9	under section 155A.355, subdivision 1, \$500;
5.10	(8) use of prohibited razor-type callus shavers, rasps, or graters under section 155A.355,
5.11	subdivision 2, \$500;
5.12	(9) performing nail or cosmetology services in esthetician salon, or performing esthetician
5.13	or cosmetology services in a nail salon offering and providing any regulated service for
5.14	compensation without a practitioner license endorsement, \$500;
5.15	(10) owner and manager allowing an operator to work as an independent contractor,
5.16	\$200 offering and providing any exempted service for compensation under section 155A.27,
5.17	subdivision 9, paragraph (c), without board registration, \$500;
5.18	(11) operator working as an independent contractor, \$100 offering and providing any
5.19	regulated service for compensation without a salon license endorsement, \$500;
5.20	(12) refusal or failure to cooperate with an inspection, \$500;
5.21	(13) practitioner late renewal fee, \$45; and
5.22	(14) salon or school late renewal fee, \$50.
5.23	(d) Administrative fees are as follows:
5.24	(1) homebound service permit, \$50 three-year fee;
5.25	(2) name change, \$20;
5.26	(3) certification of licensure, \$30 each;
5.27	(4) duplicate license, \$20;
5 28	(5) special event permit. \$75 per year \$50 three-year fee:

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(6) \$100 \$50 for each temporary military license for a cosmetologist, nail technician, 6.1 esthetician, or advanced practice esthetician one-year fee; 6.2 (7) expedited initial individual license, \$150; 6.3 (8) expedited initial salon license, \$300; 6.4 (9) instructor continuing education provider approval, \$150 each year; and 6.5 (10) practitioner continuing education provider approval, \$150 each year-; 6.6 (11) exempt-services individual registration, \$75 three-year fee; and 6.7 (12) amending a current salon license endorsement, \$20. 6.8 **EFFECTIVE DATE.** This section is effective July 1, 2022. 6.9 Sec. 11. Minnesota Statutes 2020, section 155A.25, subdivision 3, is amended to read: 6.10 Subd. 3. Other Additional licenses and endorsements. A An individual licensee who 6.11 applies for licensing in a second or subsequent category shall pay the full initial license fee 6.12 and initial application fee for the second or subsequent category of an initial license. Upon 6.13 the licensee's successful application for a second or subsequent license, the board shall issue 6.14 a new single license to the licensee with the updated endorsement printed on the license 6.15 that reflects the new license category and all other individual active licenses that the licensee 6.16 holds at that time or reissue an existing single license with endorsements printed on the 6.17 license that includes the new endorsement. The new single license shall supersede and 6.18 replace all other individual licenses that the licensee holds and shall supersede and replace 6.19 existing active single license with endorsements that the licensee holds. The expiration date 6.20

**EFFECTIVE DATE.** This section is effective July 1, 2022.

6.25 Sec. 12. Minnesota Statutes 2020, section 155A.27, subdivision 1, is amended to read:

Subdivision 1. Licensing. A person must hold an individual license or a license with specific endorsements to practice in the state as a cosmetologist, esthetician, nail technician, eyelash technician, advanced practice esthetician, salon manager, school manager, or instructor.

is the earliest renewal date of any preexisting active individual license held by the licensee.

Otherwise, the expiration date is the renewal date of a preexisting active single license with

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an endorsement held by the licensee.

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Sec. 13. Minnesota Statutes 2020, section 155A.27, subdivision 2, is amended to read:

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- Subd. 2. **Qualifications.** Qualifications for licensing <u>and receiving an endorsement in</u> each classification shall be determined by the board and established by rule, and shall include educational and experiential prerequisites. The rules shall require a demonstrated knowledge of procedures necessary to protect the health and safety of the practitioner and the consumer of cosmetology services, including but not limited to infection control, use of implements, apparatuses and other appliances, and the use of chemicals.
- Sec. 14. Minnesota Statutes 2020, section 155A.27, subdivision 6, is amended to read:
- Subd. 6. **Duration of license.** Licensing in each classification shall be for a period of three years, unless subject to revision under section 155A.25, subdivisions 1a, paragraph (b); and 3.
- 7.12 Sec. 15. Minnesota Statutes 2020, section 155A.27, subdivision 9, is amended to read:
- Subd. 9. **Exemptions.** (a) Persons licensed to provide cosmetology services in other states visiting this state for cosmetology demonstrations shall be exempted from the licensing provisions of sections 155A.21 to 155A.36 if services to consumers are in the physical presence of a licensed cosmetologist.
  - (b) A person who performs threading shall be exempt from the licensing provisions of sections 155A.21 to 155A.36.
  - (c) A person who performs only hairstyling and makeup services shall be exempt from the licensing provisions of sections 155A.21 to 155A.36 if the person has completed a four-hour course in health, safety, and infection-control matters and state law online or in person under section 155A.271, subdivision 1, paragraph (a), from a board-approved continuing education provider, and carries proof of completion of the course a valid exempt-services registration when providing these services. The person must obtain an exempt-services registration from the board and provide a certificate of continued professional liability insurance coverage of at least \$25,000 for each claim and \$50,000 total coverage for the term of the registration. The person must carry a first aid kit that meets the requirements of Minnesota Rules, part 2105.0370, item A.
- 7.29 (d) On the board's website, the board shall post a current list with the name of each
   7.30 person who possesses an exempt-services registration and the expiration date of the person's
   7.31 exempt-services registration.

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Sec. 16. Minnesota Statutes 2020, section 155A.271, is amended to read:

#### 155A.271 CONTINUING EDUCATION REQUIREMENTS.

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Subdivision 1. **Continuing education requirements.** (a) To qualify for license renewal under this chapter as an individual cosmetologist, nail technician, esthetician, advanced practice esthetician, eyelash technician, or salon manager, the applicant must complete four hours of continuing education credits from a board-approved continuing education provider during the three years prior to the applicant's renewal date. One credit hour of the requirement must include instruction pertaining to state laws and rules governing the practice of cosmetology. Three credit hours must include instruction pertaining to health, safety, and infection control matters consistent with the United States Department of Labor's Occupational Safety and Health Administration standards applicable to the practice of cosmetology, or other applicable federal health, infection control, and safety standards, and must be regularly updated so as to incorporate newly developed standards and accepted professional best practices. Credit hours earned are valid for three years and may be applied simultaneously to all individual licenses held by a licensee under this chapter. This requirement applies to initial and renewed exempt-services registrants under section 155A.27, subdivision 9, paragraph (c).

- (b) Effective August 1, 2017, In addition to the hours of continuing education credits required under paragraph (a), to qualify for license renewal under this chapter as an individual cosmetologist, nail technician, esthetician, advanced practice esthetician, or salon manager, the applicant must also complete a four credit hour continuing education course from a board-approved continuing education provider based on any of the following within the licensee's scope of practice:
- 8.24 (1) product chemistry and chemical interaction;
  - (2) proper use and maintenance of machines and instruments;
- 8.26 (3) business management, professional ethics, and human relations; or
- 8.27 (4) techniques relevant to the type of license held.

Credits are valid for three years and must be completed with a board-approved provider of continuing education during the three years prior to the applicant's renewal date and may be applied simultaneously to other individual licenses or license endorsements held as applicable, except that credits completed under this paragraph must not duplicate credits completed under paragraph (a).

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(c) Paragraphs (a) and (b) do not apply to an instructor license, a school manager license,

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or an inactive license. 9.2 (d) Paragraph (a) applies to any person who is subject to section 155A.27, subdivision 9.3 9, paragraph (c), upon the person's initial registration and subsequent renewal with the board. 9.4 (e) To fulfill continuing education requirements under Minnesota Rules, parts 2105.0186, 9.5 subpart 3, and 2105.0200, subpart 2a, a cosmetology instructor must complete 20 hours in 9.6 teaching methodology and 20 hours in clinical practice in the instructor's licensed field prior 9.7 to license renewal. 9.8 Subd. 1a. Product sales or marketing prohibited. The marketing or sale of any product 9.9 is prohibited during a continuing education class receiving credit under subdivision 1. 9.10 Subd. 2. Continuing education providers. (a) Only a board-licensed school of 9.11 cosmetology, a postsecondary institution as defined in section 136A.103, paragraph (a), or 9.12 a board-recognized professional association organized under chapter 317A that is domiciled 9.13 in the state of Minnesota and provides proof of Internal Revenue Service tax form 990 9.14 compliance that is not more than one year old may be approved by the board to offer 9.15 continuing education instruction for credit under subdivision 1, paragraph (a). Continuing 9.16 education under subdivision 1, paragraph paragraphs (b) and (e), may be offered upon 9.17 approval by a: 9.18 (1) board-licensed school of cosmetology; 9.19 (2) board-recognized professional association organized under chapter 317A; or that is 9.20 eligible as a provider under paragraph (a); 9.21 (3) board-licensed salon-; or 9.22 (4) board-recognized salon franchisor that is domiciled in the state of Minnesota for the 9.23 salon franchisor's employees and franchisee employees. 9.24 An approved Only a board-recognized school or, board-recognized professional 9.25 association, or board-recognized salon franchisor that the board has approved as a provider 9.26 9.27 may offer web-based continuing education instruction to achieve maximum involvement of licensees. The board shall have unrestricted access to viewing any web-based class. 9.28 Continuing education providers are encouraged to offer classes available in foreign language 9.29 formats. 9.30 (b) Board approval of any continuing education provider is valid for one calendar year 9.31 and is contingent upon submission and preapproval of the lesson plan or plans with that 9.32 outline learning objectives for the class to be offered and the payment of the application fee 9.33

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in section 155A.25, subdivision 1a, paragraph (d), clause (10). The board shall maintain a <u>current</u> list of approved providers and courses on the board's website. The board may revoke <u>the authorization of a continuing education provider at any time for just cause <del>and for failing to comply with this section.</del> The board <del>may must</del> demand <del>return</del> the immediate surrender of documents required <u>from the provider under subdivision 3 if the board revokes the provider's authorization.</del></u></u>

- (c) A provider who no longer offers continuing education instruction must comply with subdivision 3.
- (d) The promotion or sale of any cosmetology-related product is prohibited during a continuing education class offering credit under subdivisions 1 and 2, although specific products may be used only for demonstration purposes.
- (e) A provider shall not be a distributor or manufacturer of cosmetology products as the provider's primary business.
- Subd. 3. **Proof of credits.** (a) The continuing education provider shall provide to licensees with documentation establishing completion of the class. Licensees shall retain proof of their continuing education credits for one year beyond the credit's expiration. The continuing education provider shall retain documentation of all licensees completing a class and the licensee's credit hours awarded by them for five years.
- (b) If a provider no longer offers continuing education instruction, the provider or a custodian of records must retain records as required by this subdivision at the provider's cost. The custodian of records must be an existing continuing education provider and registered with the board on the provider's behalf for audit purposes.
- Subd. 4. Audit. The board shall <u>must</u> conduct random audits of active licensees and continuing education providers to ensure compliance with the requirements of this section. To initiate an audit <u>of an active licensee</u>, the board <u>shall must</u> notify <u>an active licensee the individual</u> of the audit and request proof of credits earned during a specified period. The licensee must provide the requested proof to the board within 30 days of an audit notice. The board <u>may must</u> request that <u>a the</u> continuing education provider, or the provider's <u>custodian of records</u>, verify a licensee's credits. The provider, or the provider's <u>custodian of records</u>, must furnish verification, or a written statement that the credits are not verified, within 15 days of the board's request for verification. If the board determines that a licensee has failed to provide proof of necessary credits earned during the specified time, the board may revoke the individual's license and may deem the individual an expired practitioner subject to penalty under section 155A.25 or 155A.36. The board staff <u>shall</u> must have

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unrestricted free access to any provider's class offerings to verify adherence to the provider's approved lesson plan and overall compliance with this chapter.

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- Sec. 17. Minnesota Statutes 2020, section 155A.275, subdivision 2, is amended to read:
- Subd. 2. **Special event services permit.** (a) No person shall perform special event services without first obtaining <u>and carrying a valid special event services permit from the board</u>. To be eligible for a special event services permit, a person must have a valid <u>manager's practitioner's license issued by the board under the authority of section 155A.27.</u>
- (b) An individual A practitioner applying for a special event services permit must submit to the board, on a form approved by the board, an application for a special event services permit. A practitioner must provide a certificate of continued professional liability insurance coverage of at least \$25,000 for each claim and \$50,000 total coverage for the term of the special event services permit.
- (c) An individual A practitioner providing services under a special event services permit may only perform services within the individual's practitioner's specific field of licensure and as defined by the permit. A practitioner providing services under a special event services permit must carry a first aid kit that meets the requirements of Minnesota Rules, part 2105.0370, item A. The services provided that a practitioner provides pursuant to the a special event services permit must comply with the requirements of this chapter and all federal, state, and local laws.
- (d) On the board's website, the board shall update the name of each practitioner who possesses a special event services permit and the expiration date of the practitioner's special event services permit.
- Sec. 18. Minnesota Statutes 2020, section 155A.29, subdivision 1, is amended to read:
- Subdivision 1. **Licensing.** A person must not offer <u>or provide regulated cosmetology</u>
  services for compensation unless the services are provided by a licensee in a licensed salon
  or as otherwise provided in this section. Each salon must be licensed <u>with proper service</u>
  endorsements as a <u>eosmetology salon</u>, a nail salon, esthetician salon, advanced practice
  esthetician salon, or eyelash extension salon. A salon may hold more than one type of salon
  license <u>applicable</u>.

Sec. 18.

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Sec. 19. Minnesota Statutes 2020, section 155A.31, is amended to read:

#### 155A.31 INSPECTIONS.

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The board is responsible for inspecting <u>licensed</u> salons and, schools <u>licensed pursuant</u>, or any unlicensed facilities that are otherwise subject to sections 155A.21 to 155A.36 to assure compliance with the requirements of sections 155A.21 to 155A.36. The board shall direct board resources first to the inspection of those licensees who fail to meet the requirements of law, have indicated that they present a greater risk to the public, or have otherwise, in the opinion of the board, demonstrated that they require a greater degree of regulatory attention.

#### Sec. 20. **REPEALER.**

- Minnesota Rules, parts 2105.0360, subpart 6, item D; 2105.0390, item D; and 2105.0410, subparts 2, items C and D, and 3, item F, are repealed.
- 12.13 **EFFECTIVE DATE.** This section is effective the day following final enactment.

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#### APPENDIX Repealed Minnesota Rules: 22-05596

#### 2105.0360 SALON PHYSICAL REQUIREMENTS.

#### Subp. 6. Designated sinks and disinfecting areas.

D. At least one designated sink in the salon must be immediately adjacent to a disinfecting area with a workspace sufficient to hold the wet disinfectant containers used to disinfect the tools and implements used in the salon.

#### 2105.0390 SALON SUPERVISION.

D. Any salon that leases space to one or more licensed practitioners must provide lessees with a method to track hours worked. Acceptable methods are paper, mechanical, or electronic. All methods must record time on a contemporaneous basis. The salon must retain the work time records for a period of four years for each lessee. Work time records must be provided upon written request to the licensee or to the board. The salon has no obligation to ensure the use of the method to track work hours by a lessee.

## 2105.0410 LICENSED SERVICES NOT OFFERED IN A LICENSED SALON.

### Subp. 2. Special events permits.

- C. Permits have the restrictions in subitems (1) to (6).
- (1) Permits expire on December 31 of the year in which the permit is issued, but are valid only with an active manager's license held by the permit holder.
- (2) One permit covers all events registered by the permit holder with the board for the calendar year.
- (3) Each event must be registered online with the board at least 48 hours prior to the start of the event.
- (4) The permit holder must print the special events permit from the online license record and have the printed permit in the permit holder's possession during each event.
- (5) The permit holder must comply with all infection control requirements and safety requirements in parts 2105.0375 and 2105.0377, and must carry a first aid kit that meets the requirements of part 2105.0370, item A.
- (6) At each special event, the permit holder must provide a sufficient number of brushes, combs, makeup brushes, and other implements equal to the number of persons receiving cosmetology services at the event, so that only disinfected tools and implements are used on each client.
- D. The hours spent working under a special event permit do not count toward the work hours in a licensed salon required to obtain other licenses under this chapter.

#### Subp. 3. Homebound permit.

F. The hours spent working under a homebound service permit do not count toward the work hours in a licensed salon required to obtain other licenses under this chapter.